How do Realtors get paid?

seller

Seller's Agent

- 6% Commission
  - •½ to Seller Agent
  - •½ to Buyer Agent

buyer

Buyer's Agent

- 3% Commission

Buyer Agency Agreement - Compensation Clause

7.3. Who Will Pay Brokerage Firm's Success Fee.

☐ **7.3.1. Seller's Brokerage Firm or Seller May Pay. Buyer IS Obligated to Pay.** Broker is authorized and instructed to request payment of Brokerage Firm's Success Fee from one or both of the following: (1) the seller's brokerage firm; (2) seller. Buyer is obligated to pay any portion of the Success Fee which is not paid by the seller's brokerage firm or seller, but only if Broker discloses to Buyer the amount Buyer must pay, in writing and prior to Buyer entering into a contract with the seller.

☐ **7.3.2. Buyer Will Pay.** Buyer is obligated to pay Brokerage Firm's Success Fee. Brokerage Firm is NOT entitled to receive additional compensation, bonuses or incentives from listing brokerage firm, seller or any other source unless agreed to by Buyer in writing.

Purchase Contract - Buyer Agent Compensation Clause

29. BUYER'S BROKERAGE FIRM COMPENSATION. Buyer's brokerage firm's compensation will be paid, at Closing, as follows:

☒ **29.1.** ________ % of the Purchase Price or $ ________ by Seller. Buyer's brokerage firm is an intended third-party beneficiary under this provision only. The amount paid by Seller under this provision is in addition to any other amounts Seller is paying on behalf of Buyer elsewhere in this Contract.

☐ **29.2.** ________ % of the Purchase Price or $ ________ by Buyer pursuant to a separate agreement between Buyer and Buyer's brokerage firm. This amount may be modified between Buyer and Buyer's brokerage firm outside of this Contract.

☐ **29.3.** ________ % of the Purchase Price or $ ________ by a separate agreement between Buyer's brokerage firm and Seller's brokerage firm.

RE/MAX of cherry creek
because experience matters®

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